



FARM STOCK (SCOTLAND) LTD Fact Sheet

Farm Stock (Scotland) Limited



Established in 1996, Farm Stock has 1200 members and has an annual turnover of around £10 million.

Farm Stock (Scotland) secures markets for finished lambs and beef cattle for its members across the Borders, south west and central Scotland. It enjoys close relationships in the marketing chain with meat companies, helping to satisfy their needs with livestock that best fit the weights and grades they require. A good example is a deal to supply Blackface lambs for Sainsbury's supermarkets in a collaboration agreed in 2010.

Farm Stock is itself the result of a collaboration in which several marketing groups across the south of Scotland agreed to join up to increase the scale of their

marketing effort, and to help secure new outlets and better terms.

What does co-operation mean to Farm Stock?

"Enabling our members to produce the right specification of livestock for our customers, so that we become preferred suppliers enjoying the best market security and prices."

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